



A Foundation of  
Philanthropic Funds

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## Investing in Skill Building: The Career Impact Bond

In response to a donor recommendation, FJC made an impact investment in the UP Fund, a \$50 million pool of catalytic capital which will help low-wage earners secure good jobs in a changing economy. The fund, which was arranged by the national impact investing nonprofit Social Finance, caught the attention of an FJC donor who has been interested in supporting initiatives that anticipate recycling philanthropic dollars from his DAF account, providing both social and financial returns.

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## Webinar Summary: Developing a Strategy for Your Giving

Donors large and small can amplify their impact with more intentional, strategic approaches to their philanthropy. This was the major takeaway from a recent FJC-hosted webinar with Lauren Katzowitz Shenfield, principal of Philanthropy Advisors, LLC. The webinar is first in a series in which FJC will provide access to expertise from seasoned philanthropic consultants. "The conversation always starts with values," explains Ms. Shenfield, "because that underlies the entire practice of philanthropy."

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Sam Marks



Lauren Katzowitz Shenfield



## Fiscal Sponsorship Spotlight: A New Kind of Library for Medical Equipment

Fiscally sponsored by FJC, Wheel It Forward is a volunteer-run nonprofit that operates a lending "library" that coordinates the lending and borrowing of donated durable medical equipment (DME) in Fairfield County, Connecticut. The organization closes the gap between the cost and durability of DME relative to the often brief, urgent needs for them. Wheel It Forward has worked with a team of almost 100 volunteers to save library members thousands of dollars and to prevent over 34,000 pounds of equipment from ending up in landfills.

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## Welcoming Karina Xelo to Her New Role

We are pleased to announce that Karina Xelo has been promoted to Grants Administrator! Many of you know Karina, who started with FJC in 2019, as the first voice on the phone when you call our office. We are thrilled that Karina will step into an even more critical donor-facing role when she starts her new position. Please join us in celebrating Karina's promotion, and bidding farewell to our stalwart Christian Hartig, who is moving on from FJC to pursue new opportunities in her home town of Detroit.

## Coming Soon! FJC's New Donor Portal!

We'll be sending much more information in the weeks to come, but we will be rolling out an upgraded version of our donor portal in February. In addition to a long-overdue updated look and feel, this new version will provide the same functionality as the current site. You will be able to recommend grants, review past activity and statements, just as you always have. There are a few new features for you to explore too. Stay tuned!

As always, quarterly statements (for period ending 12/31/21 and earlier) are available at our donor portal.

[Click Here to Access the Donor Portal](#)

## Keep In Touch

We welcome your feedback. Please [contact CEO Sam Marks](#) if this newsletter sparks any ideas!

Know someone who ought to be learning about what's possible at FJC? Please forward this newsletter to them and encourage them to [sign up](#) to receive our next issue!

